

MEMORANDUM

Department of Budget and Finance

To: Bob Rawls, Interim Town Administrator

From: Herb Hyman, CPPB, Procurement Manager

Through: Christopher Wallace, Budget and Finance Director

Date: March 17, 1999

Subject: Laboratory Testing of Drinking Water and Wastewater

The attached resolution is for laboratory testing of drinking water and wastewater for the Utilities Department to meet regulatory requirements. The Town is accepting the bid awarded by State of Florida to Precision Environmental Laboratory.

Please contact me if you have any questions.

RESOLUTION NO. _____

A RESOLUTION OF THE TOWN OF DAVIE, FLORIDA, ACCEPTING THE
BID FOR LABORATORY WATER TESTING, STATE OF FLORIDA SNAPS
AGREEMENT #9911083.

WHEREAS, the Town is in need of laboratory testing of drinking water and
wastewater in the Utilities Department; and

WHEREAS, the State of Florida has negotiated a price schedule for such laboratory
testing; and

WHEREAS, after review, the Town Council wishes to accept the bid awarded by the
State of Florida to Precision Environmental Laboratory.

NOW, THEREFORE, BE IT RESOLVED BY THE TOWN COUNCIL OF THE TOWN
OF DAVIE, FLORIDA:

SECTION 1. The award made by the State of Florida to Precision Environmental
Laboratory for laboratory testing of drinking water and wastewater in the amount of
\$10,000.00, is hereby accepted by the Town Council.

SECTION 2. The Town Council hereby authorizes the expenditure from the
Utilities Department-Compliance Testing Account.

SECTION 3. This resolution shall take effect immediately upon its passage and
adoption.

PASSED AND ADOPTED ____ DAY OF _____, 1999

MAYOR/COUNCILMEMBER

Attest:

TOWN CLERK

APPROVED THIS ____ DAY OF _____, 1999

TOWN OF DAVIE
PROCUREMENT AUTHORIZATION

ACCOUNT NUMBER: 040-1058-536-0333 ✓
BUDGET ITEM & DESCRIPTION: Compliance Testing
APPROXIMATE COST: \$10,000
METHOD OF PROCUREMENT (check the one that applies):

☐ Open Competitive Bidding
☒ Piggyback on Contract Number SNAPS Agreement #9911083
☐ Sole Source

CHECKLIST, SPECIFICATIONS & LIST OF VENDORS MUST BE ATTACHED

Signed


Department Head

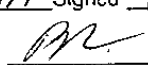
Have Funds been Reserved REAN-17863

Date 3/17/99

Signed



Signed


Town Administrator

<u>VENDOR</u>	<u>BIDS SUBMITTED</u>	<u>COST</u>
<u>PRECISION ENVIRONMENTAL LABORATORY</u>		<u>\$10,000.00</u>

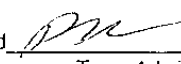
Signed


Purchasing Specialist

TOWN ADMINISTRATOR'S RECOMMENDATION

Vendor: PRECISION ENVIRONMENTAL LABORATORY
Cost: \$10,000.00

Signed


Town Administrator



Administration 797-1030
Administrative Services 797-1020
Budget & Finance 797-1050
Community Services 797-1145
Development Services 797-1111

Engineering 797-1113
Fire Department 797-1090
Police Department 797-1200
Public Works 797-1240
Utilities 433-4000

Town of Davie

6591 Orange Drive Davie, Florida 33314-3399

(954) 797-1000

MEMORANDUM

Utilities Department

TO: Herb Hyman, Procurement Manager

FROM: Bruce Taylor, Superintendent of Operations *BT*

THRU: Daniel Colabella, Utilities Director *DC*

DATE: March 11, 1999

SUBJECT: Laboratory Testing

Harbor Branch has informed us that they would like to terminate the Broward Co-Op Agreement for laboratory testing effective May 8, 1999 (see attached letter).

The second lowest bidder on this contract was Precision Environmental Laboratory, Inc. I have attached a letter from Precision in which they are offering us the opportunity to piggyback on the State Negotiated Agreement Price Schedule (SNAPS Agreement #9911083). These prices are 40% off their regular prices for these laboratory tests. I am attaching both a copy of the SNAPS Agreement as well as Precision's regular pricing schedule.

My recommendation is to piggyback on this SNAPS Agreement and terminate our contract with Harbor Branch.

:hkc

**HARBOR BRANCH
OCEANOGRAPHIC INSTITUTION, INC.**

Bruce
FYI
HERB

LOURDES T. WELHAVEN
GRANTS and CONTRACTS
ADMINISTRATOR

5600 U.S. 1 NORTH
FORT PIERCE, FLORIDA 34946

(561) 465-2400, EXT. 406
FAX (561) 465-9758

March 8, 1999
Certified Return Receipt Requested

Herb Hyman
Town of Davie
6591 SW 45th Street
Davie, FL 33314-3399

Subject: Termination of Broward Co-Op Agreement

Dear Mr. Hyman:

As per our conversation this day, the Harbor Branch Environmental Laboratory would like to amicably terminate the above referenced agreement effective May 8, 1999. As we discussed, the Harbor Branch Environmental Laboratory at Harbor Branch Oceanographic Institution, Inc., has undergone a reorganization and mission refocus that has necessitated this action.

I am enclosing two originals of this letter. One for your files, and one for your written acceptance and return. Should you have any questions or comments, please feel free to contact me at (561) 465-2400, x 204.

Sincerely,


Lourdes T. Welhaven
Grants and Contracts Administrator

Herb Hyman, CPPB (Date)
Procurement Manager

Cc: Myron Gunsalus
Cindy Cromer
Stephen Farinacci

PRECISION ENVIRONMENTAL LABORATORY, INC.

first in quality • first in service

March 8, 1999

Mr. Bruce Taylor
Superintendent of Operations
Town of Davie
6591 SW 45th Street
Davie, FL 33314

Dear Bruce,

Thank you for the opportunity to earn your **DRINKING & WASTE WATER ANALYSIS CONTRACT**.

Please note that these prices listed in this quote are from our **State Negotiated Agreement Price Schedule (SNAPS)**. As you are no doubt aware, acceptance of our bid (within the SNAPS pricing structure...) would provide for annual renewal *without the need or requirement to put the contract out to bid*. Precision Environmental Laboratory is prepared to offer these SNAPS prices for a **minimum** five (5) year period.

Other issues that I would like you to consider in your decision on *what is in the best interest of the Town of Davie* are:

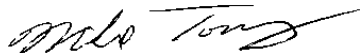
1. The Prices offered are a FAIR price for the services rendered...a **full 40% off** of our List Prices that we sell work for every day. As a TAX-PAYING, FOR-PROFIT Business, we simply cannot purchase the necessary "top-of-the-line" instruments and remain solvent at lower prices than this. *It should be in the Town's interest for local businesses to remain solvent and complete their contracts ?* Numerous local laboratories are no longer in business in the past two (2) years due to the failure to realize this fact.

2. If another Lab offers the Town lower prices due to NON-PROFIT Status and then LOSES money, only to receive the lost monies in government subsidies (read higher taxes), it *really* was not a lower cost after all. Please think about it....

3. Precision "*Field Service*" to the Town would be exactly that...**Field Service** - a trained technician with all the equipment, radio-dispatched to your location as needed. Most of the others will offer you a **Courier Service** individual who may be dropping letters or packages with NO understanding of the profession or other available equipment.

We very much desire to work with the Town of Davie for an extended period... offering you professional service at a fair, equitable price. Thank you for your consideration.

Sincerely,



Mike Toomey
Vice-President, Sales & Marketing



DEPARTMENT OF MANAGEMENT
SERVICES

4050 Esplanade Way • Tallahassee, Florida 32399-0950

COPY

LAWTON CHILES, GOVERNOR

July 9, 1998

WILLIAM H. LINDNER, SECRETARY

Suite 325

Mr. John Manning
Precision Environmental Laboratory
10200 USA Today Way
Miramar, FL 33025

RE: SNAPS Agreement #9911083

Dear Mr. Manning:

Enclosed is your copy of the executed State Negotiated Agreement Price Schedule (SNAPS) form establishing an agreement between the State of Florida and your firm for the purchase Analytical Environmental Service.

Sales made under this contract must be furnished to the Department of Management Services State Purchasing Office at the end of each contract quarter.

10/10/98

01/10/99

04/10/99

07/09/99

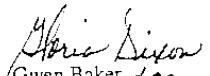
Should you not make any sales during the quarter, a negative report must be submitted.

You are reminded the Special condition titled "Responsibilities", paragraph (c), The contractor shall furnish the Department of Management Services State Purchasing Office, a detailed Summary of Sales or Services, for each purchasing entity, at the end of each contract quarter. The summary shall include: SNAPS number, contractor's name; total of sales for each commodity sold during the month; total dollar amount of purchases; and the total of all credits provided to each agency.

Failure to provide this information within thirty (30) calendar days following the end of each quarter shall result in automatic, unilateral cancellation of the contract by the Department of Management Services State Purchasing Office.

Should you have any questions please call Gloria Dixon at (850) 921-2212 or Marie Abrams at (850)487-6592.

Very truly yours,


Gwen Baker
SNAPS Administrator

GB:ds

Enclosure



SNAPS

State Negotiated Agreement Price Schedule

Division of Purchasing • 4050 Esplanade Way • Tallahassee, Florida 32399-0950

* To be completed by the Division of Purchasing

* SNAPS Title: ANALYTICAL ENVIRONMENTAL SERV

* SNAPS No. 9911083

* Effective: July 10, 1998

* Through: July 9, 1999

Federal Employer Identification Number 65-0321084

* SPURS or S.S. Number FL50321084-001

Vendor Name Precision Environmental Laboratory

Internet Address Precision L @ aol.com

Vendor Mailing Address 10200 USA Today Way

City Miramar

State Florida

Zip 33025

Telephone Number (954) 431-4550

Toll-Free Number (800) 522-8550

Area to be Served State-wide

Delivery will be 7 days after receiving order.

Warranty N/A

Check box(es) which apply. If yes, describe in space provided.	
	No Yes
Product contains recycled content	<input type="checkbox"/> <input type="checkbox"/> <u>N/A</u>
Product provides energy conservation factors	<input type="checkbox"/> <input checked="" type="checkbox"/> <u>Please see accompanying letter</u>
Product has environmentally desirable characteristics	<input type="checkbox"/> <input type="checkbox"/> <u>N/A</u>
Product conserves resources	<input type="checkbox"/> <input checked="" type="checkbox"/> <u>Please see accompanying letter</u>
Encourages an emerging technology	<input type="checkbox"/> <input checked="" type="checkbox"/> <u>Please see accompanying letter</u>

Posting of SNAPS Agreement

Proposals with recommended awards will be posted for review by interested parties at the location where proposals were negotiated, and will remain posted for a period of 72 hours. Failure to file a protest within the time prescribed in Section 120.53(5), Florida Statutes, shall constitute a waiver of proceedings under Chapter 120, Florida Statutes. All proposals accepted by the State are subject to the State's terms and conditions and any and all additional terms and conditions submitted by the proposer are rejected and shall have no force and effect. Posting will be on or about:

3:30 pm July 1, 1998

I certify that this agreement is made without prior understanding, or connection with any corporation, firm, or person submitting a proposal for the same materials, supplies or equipment, and is in all respects fair and without collusion or fraud. I agree to abide by all conditions of this proposal, and certify that I am authorized to sign this proposal for the proposer and that the proposer is in compliance with all requirements, including but not limited to certification requirements. In submitting a proposal, the proposer offers and agrees that if the proposal is accepted, the proposer will convey, sell, assign or transfer to the State of Florida all rights, title and interest in and to all causes of action it may now or hereafter acquire under the Antitrust Laws of the United States and the State's antitrust laws for any thing relating to the particular commodities or services purchased or acquired by the State of Florida. At the State's discretion, such assignment shall be made and become effective at the time the purchasing agency renders final payment to the proposer.

Authorized Proposer's Signature

John Manning

Proposer's Name (Please Print)

V.P. Marketing



DEPARTMENT OF MANAGEMENT
SERVICES

Authorized Signature
Guerrero
July 1, 1998

Purpose: Under authority of Section 287.042(1)(a) and (2)(a), the purpose of this proposal is to establish a negotiated agreement for the purchase of commodities or services by all State of Florida agencies and other eligible users, on an expedited basis. The agreement will provide an opportunity to evaluate, assess and determine the need, benefit and value of commodities or services that conserve resources, are energy efficient, environmentally friendly, contain recycled content, or encourage an emerging technology; and the feasibility of establishing future state term contracts, through the competitive process. The agreement will also free the eligible users from the necessity of obtaining competitive quotations for the purchase of these commodities/services, up to the limit of Category V.

State agency use of this agreement will not be mandatory.

Ordering Limits: Total agency wide acquisitions during the term of the agreement shall not exceed the threshold amount for Category V, except that acquisitions by agencies with decentralized purchasing functions shall be considered on the basis of each purchasing office that maintains full-time purchasing staff.

Notice of Bid/Proposal Protest Bonding Requirement: Any person who files an action protesting a decision or intended decision pertaining to contracts administered by the Division or a state agency pursuant to Section 120.53(5)(b), Florida Statutes, shall post with the Division or the state agency at the time of filing the formal written protest, a bond payable to the Division or state agency in an amount equal to one percent (1%) of the Division's or state agency's estimate of the total volume of the contract or \$5,000, whichever is less, which bond shall be conditioned upon the payment of all costs which may be adjudged against him in the administrative hearing in which the action is brought and in any subsequent appellate court proceeding. For protest of decisions or intended decisions of the Division pertaining to agencies' requests for approval of exceptional purchases, the bond shall be in the amount equal to one percent (1%) of the requesting agency's estimate of the contract amount for the exceptional purchase requested or \$5,000, whichever is less. In lieu of a bond, the Division or state agency may, in either case, accept a cashier's check or money order in the amount of the bond. Failure to file the proper bond at the time of filing the formal protest, will result in a denial of the protest.

Prices, Terms and Payment: Firm prices shall be proposed and include all packing, handling, shipping charges and delivery unless otherwise indicated. The contractor name and address shown on invoices must be identical to the contractor name and address on the purchase order.

- (a) **Taxes:** The State of Florida does not pay Federal Excise and Sales taxes on direct purchases of tangible personal property. See tax exemption number on face of purchase order or agreement form. This exemption does not apply to purchases of tangible personal property in the performance of contracts for the improvement of state-owned real property as defined in Chapter 192, Florida Statutes.
- (b) **Invoicing and Payment:** The contractor shall be paid upon submission of properly certified invoices to the purchaser at the prices stipulated on the agreement at the time the order is placed, after delivery and acceptance of goods, less deductions if any, as provided. Invoices shall contain the agreement number, purchase order number and the contractor's Federal Employer Identification Number. An original and three (3) copies of the invoice shall be submitted. Failure to follow these instructions may result in delay in processing invoices for payment.

Interest Penalties: Payment shall be made in accordance with Section 215.422, Florida Statutes, which states the contractor's rights and the State agency's responsibilities concerning interest penalties and time limits for payment of invoices.

Vendor Ombudsman: Vendors providing goods and services to an agency should be aware of the following time frames. Upon receipt, an agency has five (5) working days to inspect and approve the goods and services, unless the bid specifications, purchase order or contract specifies otherwise. An agency has 20 days to deliver a request for payment (voucher) to the Department of Banking and Finance. The 20 days are measured from the latter of the date the invoice is received or the goods or services are received, inspected and approved. If a payment is not available within 40 days, a separate interest penalty set by the Comptroller pursuant to Section 55.03, F.S., will be due and payable, in addition to the invoice amount, to the vendor. To obtain the applicable interest rate, contact the agency purchasing office. The interest penalty provision applies after a 35 day time period to health care providers, as defined by rule. Interest penalties of less than one (1) dollar will not be enforced unless the vendor requests payment. Invoices which have to be returned to a vendor because of vendor preparation errors will result in a delay in the payment. The invoice payment requirements do not start until a properly completed invoice is provided to the agency. A Vendor Ombudsman has been established within the Department of Banking and Finance. The duties of this individual include acting as an advocate for vendors who may be experiencing problems in obtaining timely payment(s) from a State agency. The Vendor Ombudsman may be contacted at (904) 488-2924 or by calling the State Comptroller's Hotline, 1-800-848-3792. The Division of Purchasing shall review the conditions and circumstances surrounding non-payment, and unless there is a bona fide dispute, the Division may, in writing, authorize the contract supplier to reject and return purchase orders from said agency until such time as the agency complies with the provisions of Section 215.422, F.S.

- (c) **Annual Appropriations:** The State of Florida's performance and obligation to pay under this agreement is contingent upon an annual appropriation by the Legislature.

Conflict of Interest: The award hereunder is subject to the provisions of Chapter 112, Florida Statutes. Proposers must disclose the name of any officer, director, or agent who is also an employee of the State of Florida, or any of its agencies. Further, all proposers must disclose the name of any State employee who owns, directly or indirectly, an interest of five percent (5%) or more in the proposer's firm or any of its branches.

Governmental Restrictions: In the event any governmental restrictions may be imposed which would necessitate alteration of the material, quality, workmanship or performance of the items offered in this agreement prior to their delivery, it shall be the responsibility of the successful proposer to notify the buyer at once, indicating in his letter the specific regulation which required an alteration. The State reserves the right to accept any such alteration, including any price adjustments occasioned thereby, or to cancel the contract at no further expense to the State.

Inspection, Acceptance and Title: Inspection and acceptance will be at destination unless otherwise provided. Title and risk of loss or damage to all items shall be the responsibility of the supplier until accepted by the ordering agency. Unless loss or damage results from negligence by the ordering agency, the ordering agency shall be responsible for filing, processing and collecting all damage claims. However, to assist him in the expeditious handling of damage claims, the ordering agency will: record any evidence of visible damage on all copies of the delivering carrier's Bill of Lading; report damage (Visible and Concealed) to the carrier and supplier, confirming such reports, in writing, within 15 days of delivery, requesting that the carrier inspect the damaged merchandise; and retain the item and its shipping container, including inner packing material, until inspection is performed by the carrier, and disposition given by the supplier; provide the supplier with a copy of the carrier's Bill of Lading and damage inspection report.

Service and Warranty: Unless otherwise specified, the proposer shall define any warranty service and replacements that will be provided during and subsequent to this agreement. Proposers must explain on an attached sheet to what extent warranty and service facilities are provided.

Samples: Samples of items, when requested by the Division of Purchasing, must be furnished free of expense, within ten (10) working days of request, and if not destroyed may, upon request, be returned at the proposer's expense. Each individual sample must be labeled with proposer's name, manufacturer's brand name and number, agreement number and item reference. Request for return of samples shall be accompanied by instructions which include shipping authorization and name of carrier. If instructions are not received, the commodities shall be disposed of by the State of Florida.

Nonconformance to Agreement Conditions: Items may be tested and/or inspected for compliance with specifications by the Florida Department of Agriculture and Consumer Services, or by other appropriate testing facilities. Should the items fail testing, the State may require the vendor to reimburse the State for costs incurred by the State in connection with the examination or testing of the commodity including costs relating to transporting the commodity samples to the testing site, actual test costs, personnel costs and other applicable costs. The data derived from any tests for compliance with specifications are public records and open to examination thereto in accordance with Chapter 119, Florida Statutes. Items delivered that are unsatisfactory may be rejected and returned at vendor's expense. These items and items not delivered as per delivery date in proposal and/or purchase order may result in proposer being found in default in which event any and all procurement costs may be charged against the defaulting contractor. Any violation of these stipulations may also result in:

- (a) Supplier's name being removed from the Division of Purchasing vendor mailing list.
- (b) All State departments being advised not to do business with the supplier without written approval of the Division of Purchasing until such time as the supplier reimburses the State for all procurement and cover costs.

Legal Requirements: Applicable provisions of all Federal, State, county and local laws, and of all ordinances, rules, and regulations shall govern development, submittal and evaluation of all proposals and shall govern any and all claims and disputes which may arise between person(s) submitting a proposal response hereto and the State of Florida, by and through its officers, employees and authorized representatives, or any other person, natural or otherwise; and lack of knowledge by any proposer shall not constitute a cognizable defense against the legal effect thereof.

Advertising: In submitting a proposal, proposer agrees not to use the results therefrom as a part of any commercial advertising.

Assignment: Any Agreement or Purchase Order issued pursuant to these negotiations and the monies which may become due hereunder are not assignable except with the prior written approval of the purchaser.

Liability: The proposer shall hold and save the State of Florida, its officers, agents, and employees harmless against claims by third parties resulting from the contractor's breach of this agreement or negligence.

Facilities: The State reserves the right to inspect the proposer's facilities at any time with prior notice.

Renewal: The Division of Purchasing reserves the option to renew the period of this agreement, or any portion thereof. Renewal of the agreement period shall be by mutual agreement in writing.

Cancellation: This agreement may be cancelled in whole or part by either party by written notice to the other party. The effective date of the cancellation will be as stated in the notice or on the date of receipt; if the notice does not specify a date certain.

Patents and Royalties: The proposer, without exception, shall indemnify, hold and save harmless the State and its employees from liability of any nature or kind, including cost and expenses for or on account of any copyrighted, patented, or unpatented invention, process, or article manufactured or supplied by the proposer. The proposer has no liability when such claim is solely and exclusively due to the combination, operation or use of any article supplied hereunder with equipment or data not supplied by contractor or is based solely and exclusively upon the State's alteration of the article. The State will provide prompt written notification of a claim of copyright or patent infringement and will afford the proposer full opportunity to defend the action and control the defense. Further, if such a claim is made or is pending the contractor may, at its option and expense procure for the State the right to continue use of, replace or modify the article to render it non-infringing. If none of the alternatives are reasonably available, the State agrees to return the article on request to the contractor and receive reimbursement, if any, as may be determined by a court of competent jurisdiction. If the proposer uses any design, device, or materials covered by letters, patent or copyright, it is mutually agreed and understood without exception that the proposed prices shall include all royalties or costs arising from the use of such design, device or materials in any way involved with the work.

Public Records: Any material submitted will become a public document pursuant to Section 119.07, Florida Statutes. This includes material which the proposer might consider to be confidential or a trade secret. Any claim of confidentiality is waived upon submission, effective after opening pursuant to Section 119.07, Florida Statutes.

Price Schedule: The integrity of the approved price schedule must be maintained at all times. The penalty for violating the approved price schedule will result in default as described in Nonconformance to Agreement Conditions above. Contractors shall distribute duplication of the price schedule stamped "Approved by the Division of Purchasing."

Ordering Instructions: Proposers must include complete and detailed ordering instructions, including their Statewide Purchasing Subsystem (SPURS) vendor number for invoicing dealers, on the form provided.

Public Entity Crimes: A person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a bid on a contract to provide any goods or services to a public entity, may not submit a bid on a contract with a public entity for the construction or repair of a public building or public work, may not submit bids on leases of real property to a public entity, may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in s. 287.017 for CATEGORY TWO for a period of 36 months from the date of being placed on the convicted vendor list.

Responsibilities:

- (a) Prior to award, the contractor(s) must provide proof of commerciality of the commodity or service being offered; i.e., copies of invoices, purchase orders, references, etc. (evidence that product or service has been marketed).
- (b) The contractor(s) will be responsible for duplication and distribution of approved and signed agreement and price schedule.
- (c) The contractor shall furnish the Division of Purchasing a detailed Summary of Sales or Services, for each purchasing entity, at the end of each contract quarter. The summary shall include: SNAPB number, contractor's name; total of sales for each commodity sold during the month; total dollar amount of purchases; and the total of all credits provided to each agency. Failure to provide this information within thirty (30) calendar days following the end of each quarter shall result in automatic, unilateral cancellation of the contract by the Division of Purchasing.
- (d) The Division of Purchasing will provide, at no cost to the contractor, one (1) diskette (Wordperfect 5.1) or one (1) set of mailing labels for the purchasing offices throughout the State that may be interested in purchasing the commodity or service being offered. Please indicate how you require your labels.
Diskette _____ Hard Copy _____

Ordering Instructions**NOTE:**

ALL ORDERS SHOULD BE DIRECTED TO:

SPURS VENDOR NUMBER: F650321084-001 (A)VENDOR: Precision Environmental LaboratorySTREET ADDRESS OR P.O. BOX: 10200 USA Today WayCITY, STATE, ZIP: Miramar, FL 33025ORDERING FAX No.: (954) 431-1959REMIT ADDRESS: As above

CITY, STATE, ZIP: _____

DELIVERY: DELIVERY WILL BE MADE WITHIN 7 DAYS AFTER RECEIPT OF PURCHASE ORDER.TERMS: Two (2) % Ten (10) DAYS**PRODUCT INFORMATION: DIRECT INQUIRY TO:**NAME AND TITLE: John W. Manning, V.P. MarketingADDRESS: 10200 USA Today WayCITY, STATE, ZIP: Miramar, FL 33025TELEPHONE: (954) 431-4550TOLL FREE No: (800) 522-8550INTERNET ADDRESS: Precision L @ Q01.com**DESCRIPTION OF PRODUCT/ SERVICE OFFERED:**Analytical Environmental Services

QUOTATION FOR LABORATORY SERVICES

Quotation #:491
 Quote date: 10/06/98
 Valid till: 11/05/99
 Quoted By: RUTH

SNAPS PRICING

RUSH TAT & Sub-Contracted Analysis @ List Price
 Field Services @\$30.00
 YOUR BLANKET DISCOUNT IS 40 %

Test name	Cost
1004-A % Sodium Hypochlorite by Volume	12.00
1030 Ignitability of Solids (Special Request)	18.00
110.2 Color	6.00
110.3 Tannin	6.00
110.3 Tartaric Acid	18.00
1110 Corrositivity towards Steel	30.00
120.1 Specific Conductance (field)	6.00
120.1 Specific Conductance (lab)	6.00
13 Priority Pollutant Metals in Soil	159.00
13 Priority Pollutant Metals in Water	120.00
13 Priority Pollutants Metals-Dissolved	120.00
130.1 Hardness, Non-Carbonate	9.00
130.1 Hardness, Total	9.00
130.2 Hardness, Calcium	9.00
130.2 Hardness, Magnesium	9.00
1310 EP-Toxicity Extraction Procedure	54.00
1311 TCLP Extraction Procedure (SPECIFY FL#)	54.00
1312 Synthetic Precipitation Leachate Proc.	54.00
140.1 Odor	6.00
140.1 Odor in Solids	9.00
15 Metals in Water	138.00
150.1 pH (field)	6.00
150.1 pH (laboratory)	6.00
160.1 (TDS) Residue, Total Filterable	9.00
160.2 (TSS) Residue, Non-Filterable	9.00
160.2 TSS % Efficiency (DO NOT USE ALONE !)	0.00
160.3 % Moisture in Compost Material	12.00
160.3 Percent Liquids in Soils & Wastes	12.00
160.3 Percent Solids in Soils & Wastes	12.00
160.3 Residue, Total	9.00
160.4 Organic Matter in Compost Material	9.00
160.4 Residue, Fixed (Ash)	9.00
160.4 Residue, Volatile	9.00
160.5 Settleable Matter (Solids)	9.00
1664 (HEM)- Oil & Grease in Waters	24.00
1664 (SGT-HEM) TRPH in Water	33.00
1664 Hydrocarbons, in Soils/Waste (Outside FLA)	45.00
17-709 Foreign Matter in Compost Material	9.00
170.1 Temperature	3.00
180.1 Turbidity	9.00
200.7 Bismuth in Water by ICP	9.00

200.7	Boron in Water by ICP	18.00
200.7	Arsenic in Water by ICP	9.00
200.7	Unique Metals-ICP (Li,Pt,Ru,Si,W,Y,Zr,In)	480.00
202.1	Aluminum	9.00
202.1	Aluminum, Dissolved	9.00
202.2	Aluminum	9.00
204.1	Antimony	9.00
204.2	Antimony	9.00
204.2	Antimony, Dissolved	9.00
206.3	Arsenic	9.00
206.3	Arsenic, DISSOLVED	9.00
206.3CAL	Arsenic, Trivalent	9.00
208.1	Barium	9.00
208.1	Barium, DISSOLVED	9.00
208.2	Barium	9.00
210.1	Beryllium	9.00
210.2	Beryllium	9.00
210.2	Beryllium, Dissolved	9.00
213.1	Cadmium	9.00
213.2	Cadmium	9.00
213.2	Cadmium, DISSOLVED	9.00
215.1	Calcium	9.00
215.1	Calcium, Dissolved	9.00
218.1	Chromium	9.00
218.2	Chromium	9.00
218.2	Chromium, DISSOLVED	9.00
219.2	Cobalt	9.00
220.1	Copper	9.00
220.1	Copper, Dissolved	9.00
220.2	Copper (by GFAA) Low Level	9.00
220.2	Copper, Dissolved	9.00
231.1	Gold	9.00
236.1	Iron	9.00
236.1	Iron, DISSOLVED	9.00
236.2	Iron	9.00
239.1	Lead	9.00
239.2	Lead	9.00
239.2	Lead (Special Saltwater Modified)	9.00
239.2	Lead, DISSOLVED	9.00
239.2 LL	Lead, Low Level for Drinking Water Rule	9.00
239.2{Solv}	Lead, Tetraethyl- (Solv. Ext)	18.00
242.1	Magnesium	9.00
242.1	Magnesium, Dissolved	9.00
243.1	Manganese	9.00
243.1	Manganese, Dissolved	9.00
243.2	Manganese	9.00
245.1	Mercury	12.00
245.1	Mercury (Low Level 0.0002 mg/L)	12.00
245.1	Mercury, DISSOLVED	12.00
246.1	Molybdenum	9.00
246.2	Molybdenum	9.00
249.1	Nickel	9.00
249.2	Nickel	9.00
249.2	Nickel, Dissolved	9.00
258.1	Potassium	9.00
270.2	Selenium	9.00
270.2	Selenium, DISSOLVED	9.00
272.1	Silver	9.00

272.2	Silver	9.00
272.2	Silver, DISSOLVED	9.00
272.2LL	Silver (Low LVL @ 0.00005 mg/L) .05 ug/L	9.00
273.1	Sodium	9.00
273.2	Sodium	9.00
279.1	Thallium	9.00
279.2	Thallium	9.00
279.2	Thallium, Dissolved	9.00
282.2	Tin	9.00
282.2	Tin, Dissolved	9.00
282.2{Solv}	Tin, Tributyl via Solvent Extraction	9.00
283.1	Titanium	9.00
283.2	Titanium	9.00
283.2	Titanium Dioxide	9.00
283.2	Titanium, Dissolved	9.00
286.1	Vanadium	9.00
286.2	Vanadium	9.00
286.2	Vanadium, Dissolved	9.00
289.1	Zinc	9.00
289.1	Zinc, DISSOLVED	9.00
300	Anions (F,Cl,NO2,Br,NO3,P,SO4) by IC	90.00
300.0	Bromate (Subcontract)	15.00
300.0	Bromide	9.00
300.0	Chloride	12.00
300.0	Fluoride	15.00
300.0	Nitrogen, (Nitrate) DW & Prod. Wells !	15.00
300.0	Nitrogen, (Nitrate) EFF/SW/GW {Wellfield	15.00
300.0	Nitrogen, (Nitrate/Nitrite) COMBINED !	30.00
300.0	Nitrogen, (Nitrate/No2) DRINKING WATER	15.00
300.0	Nitrogen, (Nitrite)	15.00
300.0	Phosphorus, Ortho-	15.00
300.0	Sulfate	12.00
300.0	Fluoride-LEACHABLE	15.00
305.1	Acidity	15.00
310.1	Alkalinity, Bicarbonate (HCO3-)	12.00
310.1	Alkalinity, Phenolphthalein	12.00
310.1	Alkalinity, Total (CaCO3) Endpoint 4.3	12.00
310.1	Bicarbonate	12.00
310.1	Carbon Dioxide	12.00
310.1	SPECIAL Alkalinity, Bicarbonate End 5.75	12.00
325.3	Halogens, Total (Waters Only)	18.00
325.3	Halogens, Total Organic (Waters Only)	21.00
330.4	Chlorine, Residual (LAB)	12.00
330.5	Chlorine, Residual (Field) DPD	12.00
330.5	Chlorine, Total (Field) DPD	12.00
330.5	Chlorine, Total (LAB) DPD	12.00
335.3	Cyanide, Amenable to Chlorination	27.00
335.3	Cyanide, Total (Waters)	24.00
335.3	Cyanide, Total (Waters)	24.00
345.1	Iodide	15.00
350.1	Ammonium Hydroxide	15.00
350.1	Nitrogen (Ammonia)	15.00
351.2	Nitrogen (Kjeldahl)	21.00
351.2	Nitrogen (Total Organic)	21.00
351.2	Organic Nitrogen by (% Dry Weight)	21.00
351/353	Total Nitrogen by (% Dry Weight)	33.00
353+351	Nitrogen, (Total)	33.00
353.2	Inorganic Nitrogen by (% Dry Wt) NO3+NO2	15.00

360.1	Oxygen, Dissolved	9.00
360.1	Oxygen, Dissolved (Lab)	9.00
365	Calcium Phosphate	15.00
365	Phosphoric Acid	15.00
365	Total Phosphorus by (% Dry Wt.)	15.00
365.1	Phosphate, Total	15.00
365.1	Phosphorus, Dissolved	15.00
365.2	Phosphorus, Organic	15.00
365.3	Phosphorus, Total (ULTRA LOW LEVEL) *	15.00
365.4	Phosphorus, Total	15.00
370.1	Silica	15.00
370.1	Silica, Reactive	15.00
370.1	Silicon Dioxide	15.00
376.1	Sulfide	18.00
377.1	Sulfite	10.00
405.1	Biochemical Oxygen Demand	18.00
405.1	Biochemical Oxygen Demand APHA5210B	18.00
405.2	Carbonaceous Biochemical Oxygen Demand	18.00
405.2	CBOD Efficiency	0.00
40CFR 258	Appendix I Metals in WATER	135.00
40CFR 258	Appendix I Volatiles in WATER	150.00
40CFR 258	Appendix I {COMPLETE PACKAGE} in Water	285.00
40CFR 258	Appendix II Metals & Inorganics in WATER	198.00
40CFR 258	Appendix II Organics in WATER	837.00
410.4	Chemical Oxygen Demand (Low)	18.00
410.4	Chemical Oxygen Demand (MID)	18.00
413.1	Oil and Grease {SPECIAL REQUEST ONLY !}	24.00
413.2	Oil & Grease by IR	24.00
415.1	Organic Carbon, Total	24.00
418.1	TRPH in WATER {By Special Request Only}	33.00
420.2	Phenols	18.00
425.1	Meththylene Blue Anionic Surfactants	15.00
504.1	EDE, DBCP in Drinking Water	30.00
505	Organochlorine Pesticides COMBINED PACKAGE	75.00
505/508A	Organohalide Pesticides 62-550.405	75.00
505/508A	Pesticides and PCBs: 62-550.310(2)(c)	75.00
5050/9253A	Halogens, Total in Soils and Sediments	21.00
5050/9253A	Halogens, Total Organic in Soils, Sed.	24.00
507	Acephate	75.00
507	Diazinon & Fenamiphos	75.00
507	Fenami/Acephate/Malath/Ethoprop/Diazinon	75.00
507	Fenamiphos, Ethoprop, Acephate	75.00
507	Fenamiphos, Acephate, Malathion, Diazinon	75.00
507	Fenamiphos, Acephate, Malathion, Ethoprop	75.00
507	Triazine Pesticides: 62-550.310(2)(c)	75.00
507	Triazine Pesticides: 62-550.405	75.00
507	Triazine Pesticides COMBINED PACKAGE	75.00
515	Chlorophenoxy Herbicides COMBINED PACKAGE	102.00
515.1	Chlorophenoxy Herbicides: 62-550.310(2c)	102.00
515.1	Chlorophenoxy Herbicides: 62-550.405	102.00
524.2	Trihalomethanes: 62-550.310(2)(a)	60.00
524.2	Volatile Organics: 62-550.310(2)(b)	105.00
524.2	Volatile Organics: 62-550.410	105.00
524.2 (SM 5710B)	THM 5 Day TFP {3< Cl-Residual <5}	60.00
524.2	Quarterly THM Package w/ Cl- Resid./Total	60.00
524.2	Volatile Organics List COMBINED PACKAGE	105.00
525	Semivolatile Organics List COMBINED PACKAGE	210.00
525.2	Semivolatile Organics in Drinking H2O	210.00

525.2	Semivolatile Organics: 62-550.310(2) (c)	210.00
525.2	Semivolatile Organics: 62-550.415	210.00
531	Carbamate Pesticides List COMBINED PACKAGE	120.00
531.1	Carbamate Pesticides: 62-550.310(2) (c)	120.00
531.1	Carbamate Pesticides: 62-550.405	120.00
547.1	Glyphosate: 62-550.310(2) (c)	125.00
548.1	Endothall: 62-550.310(2) (c)	125.00
549.1	Diquat/Paraquat: 62-550.310(2) (c)	125.00
550{mod}	PAHs in DRINKING WATER by GC-MS(Ion Trap}	90.00
6010B	Arsenic	12.00
6010B	Arsenic (by mg/Kg dry weight)	12.00
6010B	Arsenic, SPLP	12.00
6010B	Arsenic, TCLP	12.00
6010B	Barium	12.00
6010B	Barium {mg/Kg Dry Weight}	12.00
6010B	Barium, SPLP	12.00
6010B	Barium, TCLP	12.00
6010B	Boron, SPLP	18.00
6010B	Cadmium	12.00
6010B	Cadmium {mg/Kg Dry Weight}	12.00
6010B	Cadmium, SPLP	12.00
6010B	Cadmium, TCLP	12.00
6010B	Chromium	12.00
6010B	Chromium (by mg/Kg dry weight)	12.00
6010B	Chromium, SPLP	12.00
6010B	Chromium, TCLP	12.00
6010B	Copper	12.00
6010B	Copper {mg/Kg Dry Weight}	12.00
6010B	FULL RANGE ICP METALS SCAN by ICP	324.00
6010B	Lead	12.00
6010B	Lead (mg/Kg Dry Weight)	12.00
6010B	PP-12 Metals in SOIL & WASTES by ICP	144.00
6010B	RCRA 7 Metals in SOIL/WASTES-ICP {No Hg}	84.00
6010B	Selenium	12.00
6010B	Selenium {mg/Kg Dry Weight}	12.00
6010B	Selenium, SPLP	12.00
6010B	Selenium, TCLP	12.00
6010B	Silver	12.00
6010B	Silver {mg/Kg Dry Weight}	12.00
6010B	Silver, SPLP	12.00
6010B	Silver, TCLP	12.00
6010B	TCLP RCRA-6 Metals {No PB or Hg} by ICP	72.00
6010B	Zinc	12.00
6010B	Zinc {mg/Kg Dry Weight}	12.00
608	Chlorinated Pesticides & PCBs in WATER	75.00
608	PCBs (ONLY) in Water	48.00
608	PCBs (ONLY) in Water S.C.	48.00
612	Chlorinated Hydrocarbons	90.00
614	"Agritox " ONLY in Water	90.00
614	Organophosphorus Pesticides in Water	90.00
615	Chlorophenoxy Acid Herbicides in Water	102.00
619	Triazine Pesticides	75.00
62-550.310(1) (a)	Asbestos by TEM	280.00
62-550.310(1)	-PWS30 Primary Inorganics (No Asbest)	156.00
62-550.310(2)	Dioxin by EPA 1613 (SUBCONTRACTED)	350.00
62-550.310(2a)	-PWS27 Trihalomethanes	60.00
62-550.310(2b)	-PWS28 Volatile Organics (Regulated)	105.00
62-550.310(2c)	-PWS29 Pesticides, PCBs & EDB	837.00

62-550.310(3)-PWS26	Turbidity	9.00
62-550.310(4)-PWS32	Microbiological	30.00
62-550.310(5)-PWS33	Radiologicals (Gross α Only !!)	100.00
62-550.320 -PWS31	Secondary Standards	150.00
62-550.405 -PWS35	Group I Unregulated Organics	372.00
62-550.410 -PWS34	Group II Unregulated Volatiles	105.00
62-550.415 -PWS36,37	Group III Unregulated Semivol	210.00
632	Diuron	250.00
633	Bromacil	250.00
7020	Aluminum	12.00
7020	Aluminum, TCLP	12.00
7040	Antimony	12.00
7040	Antimony, TCLP	12.00
7061A	Arsenic	12.00
7061A	Arsenic (by mg/Kg dry weight)	12.00
7061A	Arsenic, TCLP	12.00
7080A	Barium	12.00
7080A	Barium (By Dry Weight Basis)	12.00
7080A	Barium, TCLP	12.00
7090	Beryllium	12.00
7090	Beryllium, TCLP	12.00
7130	Cadmium	12.00
7130	Cadmium (by mg/Kg Dry Weight)	12.00
7130	Cadmium, TCLP	12.00
7131	Cadmium (Air Analysis Use ONLY !!)	12.00
7131A	Cadmium, TCLP	12.00
7140	Calcium	12.00
7140	Calcium Carbonate (CaCO ₃)	12.00
7140	Calcium Chloride (CaCl ₂)	12.00
7140	Calcium Oxide (CaO)	12.00
7140	Calcium Sulfide (CaS)	12.00
7190	Chromium	12.00
7190	Chromium (by mg/Kg dry weight)	12.00
7190	Chromium, TCLP	12.00
7196A	Chromium, Hexavalent in Solids, Wastes	18.00
7200	Cobalt	12.00
7200	Cobalt, TCLP	12.00
7210	Copper	12.00
7210	Copper (by mg/Kg Dry Weight)	12.00
7210	Copper Oxide	12.00
7210	Copper, SPLP	12.00
7210	Copper, TCLP	12.00
7380	Iron	12.00
7380	Iron, TCLP	12.00
7420	Lead (mg/Kg Dry Weight)	12.00
7420	Lead (By Special Request Only)	12.00
7421	Lead (Air Analysis Use ONLY !!)	12.00
7421	Lead, SPLP	12.00
7421	Lead, TCLP	12.00
7450	Magnesium	12.00
7450	Magnesium Carbonate (MgCO ₃)	12.00
7450	Magnesium, TCLP	12.00
7460	Manganese	12.00
7460	Manganese, TCLP	12.00
7470A	Mercury, SPLP	15.00
7470A	Mercury, TCLP	15.00
7471A	Mercury	15.00
7471A	Mercury (by mg/Kg dry weight)	15.00

7480	Molybdenum	12.00
7480	Molybdenum by (mg/Kg dry wt.)	12.00
7480	Molybdenum, TCLP	12.00
7520	Nickel	12.00
7520	Nickel (by mg/Kg Dry Weight)	12.00
7520	Nickel, TCLP	12.00
7610	Potassium	12.00
7610	Potassium Hydroxide	12.00
7610	Potassium (by % Dry Weight)	12.00
7741A	Selenium	12.00
7741A	Selenium (by mg/Kg dry weight)	12.00
7741A	Selenium, TCLP	12.00
7760A	Silver	12.00
7760A	Silver, TCLP	12.00
7770	Sodium	12.00
7770	Sodium Chloride (NaCl)	12.00
7770	Sodium Hydroxide (NaOH)	12.00
7840	Thallium	12.00
7840	Thallium, TCLP	12.00
7870Solv	Tin , Tributyl via Solvent Extraction	24.00
7871	Tin	12.00
7871	Tin, TCLP	12.00
7911	Vanadium	12.00
7911	Vanadium, TCLP	12.00
7950	Zinc	12.00
7950	Zinc (by mg/Kg Dry Weight)	12.00
7950	Zinc, TCLP	12.00
8011	EDB, DBCP in Soils & Wastes	36.00
8011	EDB, DBCP in Surface Waters/GroundWaters	30.00
8015(SUB)	Solvent/Alcohol Scan: SUBCONTRACTED LIST	250.00
8015B	Alcohol/Solvent Scan in Waters	75.00
8015B	Solvent/Alcohol Scan in Soils & Wastes	90.00
8021.B	VOA {602} Compounds in Water by GC	54.00
8021.B	VOA {8020} Compounds in Soil & Waste GC	57.00
8021.B	VOH {601} Compounds in Water by GC	60.00
8021.B	VOH {8010} Compounds in Soil & Waste GC	63.00
8021B	SPLP: VOA {602} Leachable-62.770 Rule	57.00
8021B	TCLP: VOA {602} Compounds by GC	54.00
8021B	TCLP: VOH {601} Volatile Organics by GC	60.00
8021B	Volatile Organics (ROD) Compounds	105.00
8021B-LL	VOA Compounds in Soils {Low Level}	60.00
8021B-LL	VOH Compounds in Soils {Low Level}	66.00
8081A	Chlorinated Pesticides & PCBs in Solids	90.00
8081A	TCLP: Chlorinated Pesticides & PCBs	75.00
8082	PCBs Only (Arochlors) in Soils	54.00
8141A	Organophosphorus Pesticides in Soils	105.00
8141A	TCLP:Organophosphorus Pesticides in Soils	105.00
8141mod	"Agritox" () Only !! in Soils	105.00
8151A	Chlorophenoxy Herbicides in Soil, Wastes	117.00
8151A	TCLP: Chlorophenoxy Herbicides	117.00
8260.B	SPLP: Volatile Organics by GC-MS	165.00
8260.B	Volatile Org.in Solids & Waste by GC-MS	165.00
8260.B	Volatile Organics in Water by GC-MS	150.00
8260/624	NPDES: TTO-Volatile Organics in Water	150.00
8260/8240	Volatiles in H2O (Special List) ***	150.00
8260/8240	Volatiles in SOIL(Special List)***	150.00
8260/8240	Volatiles in SOIL(Special List)w/Acetone	150.00
8260B	Benzene, TCLP	54.00

8260B	Chlorofluorocarbons	54.00
8260B	TCLP: Volatile Organics by GC-MS	165.00
8260LL	Volatile Org.in Solids & Waste by GC-MS	165.00
8260LS	Volatile Organics LIBRARY SEARCH	60.00
8270.C	Semivol. Org. in Solids & Waste by GC/MS	225.00
8270.C	Semivolatile Organics in Water by GC-MS	210.00
8270.C	SPLP: Semivolatile Organics by GC-MS	225.00
8270.C	TCLP: Semivolatile Organics by GC-MS	225.00
8270/625	NPDES: TTO-Semivol. Organics in Water	210.00
8270/FL-PRO	{Petroleum Residual Organics} (Soils)	75.00
8270/FL-PRO	{Petroleum Residual Organics} (Water)	60.00
8270C	Chlorinated H-carbons in H2O (612) GS/MS	90.00
8270C	PAHs (610) in SOILS and Wastes by GC-MS	105.00
8270C	PAHs (610) in WATER by GC-MS (Ion Trap)	90.00
8270C	Permethrin	105.00
8270C	Phenols (604) in Soils & Waste by GC/MS	105.00
8270C	Phenols (604) in Water by GC/MS	90.00
8270C	Phthalate Esters {606} in Water by GC/MS	90.00
8270C	Phthalates (606) in Soils & Wastes GC/MS	105.00
8270C	Pyrethrins	105.00
8270C	Resmethrin	105.00
8270C	SPLP: PAHs (610) Leachable -62.770 Rule	90.00
8270LL	Semivol. Org. in Solids & Waste by GC/MS	225.00
8270LS	Semi-Volatile Organics LIBRARY SEARCH	60.00
8280	Dioxin	350.00
9012A	Cyanide, Amenable to Chlorination(SW846)	33.00
9012A	Cyanide, FREE in Wastes	30.00
9012A	Cyanide, TOTAL in Solids and Wastes	30.00
9030B	Hydrogen Sulfide in Soils and Wastes	24.00
9030B	Sulfide in Soils & Wastes	15.00
9038	Mono Sodium Sulphate	18.00
9038	Sodium Bicarbonate	18.00
9038	Sodium Carbonate	18.00
9038	Sulfate in Soils & Wastes	15.00
9038	Sulfur Determination	12.00
9045C	% and Type of Acid	27.00
9045C	% and Type of Caustic Base	27.00
9045C	Corrosivity	12.00
9045C	Hydrogen Peroxide	12.00
9045C	OH- Ion Concentration	6.00
9045C	pH in Soils and Wastes	6.00
9056	Chloride in Solids and Wastes	15.00
9056	Chloride-LEACHABLE	15.00
9060	Carbon, Total Organic {Soils & Waste}	36.00
9060mod	Carbon, Organic {Soils}Nelson & Sommers	36.00
9065	Phenolics in Soils & Wastes	18.00
9071A	Oil and Grease in Soils & Wastes	33.00
9071A	"TPH" in Soils & Wastes {SC ONLY}	33.00
9073	"TRPH"/Hydrocarbons, in SOILS/Waste	45.00
9095A	Paint Filter Liquids Test	9.00
9210	Nitrogen, (Nitrate) in Soil w/ISE	15.00
9999	QC TEST of pH (field)	6.00
9999	QC TEST of VOA Compounds in Water by GC	54.00
Anti-Freeze Group	- Groundwaters/Surf-waters (TOT)	123.00
Anti-Freeze Group	- Soils/Waste/Oil/Antif- TCLP	180.00
APHA 9020	Bacteriological Water Quality	100.00
APHA2710B{mod}	Specific Oxygen Uptake Rate (SOUR)	30.00
ASBESTOS	Asbestos, Bulk Analysis	25.00

ASTM	Bacterial I.D.	90.00
ASTM	Fungal I.D.	90.00
ASTM	Gravity (API) @ 60°F	12.00
ASTM D4212	Viscosity (sûs)@ 100°F	21.00
ASTM D93	Flashpoint > 160	18.00
ASTM D93	Flashpoint >200	18.00
ASTM E-11	Sieve Test Analysis	50.00
ASTM-D1125	Resistivity in WATER as Ohm*cm.	6.00
ASTM-D1293	pH in Water by ASTM Methods	6.00
ASTM-D4130	Sulfate by ASTM (Soils & Waters)	15.00
ASTM-D512	Chloride by ASTM {Soils/Waters}	15.00
ASTM-G51	pH in Soils and Wastes	6.00
ASTM-G57	Resistivity (field) as Ohm * cm.	6.00
ASTM-G57	Resistivity in SOIL expressed as Ohm*cm	6.00
ASTMD421	Particle Size < 1/2"	35.00
	Basic Fingerprint Profile	96.00
CFR 122:	"Priority Pollutants"- SOIL {No Dioxin}	687.00
CFR 122:	"Priority Pollutants"- WATER {No Dioxin}	597.00
CFR 266.40	Waste Oil Energy Recovery Profile	108.00
	Chlorophyll A	100.00
Color	Color of Solids and Wastes	6.00
	Combined VOH & VOA 8021 Analysis Package: SOILS	108.00
	Combined VOH & VOA 8021 Analysis Package: WATER	105.00
	Combined VOH & VOA 8021 LOW LEVEL Package: SOILS	111.00
DERM	Non-Community Drinking Water	447.00
DERM	Non-Community Drinking Water	447.00
DERM	"Clean BackFill Criteria" Profile for Soils	438.00
DOT (pH, Cl-, SO4, Resistivity)	SOIL Profile	42.00
DOT TRAINING CLASS		450.00
EPA 18	Methylene Chloride ONLY !!	54.00
EPA 18	TRPH ONLY in AIR by GC	54.00
EPA 18	VOA {602} Comp. in AIR by GC (inc TRPH*)	54.00
EPA 900	Gross Alpha	50.00
EPA 900	Gross Beta	50.00
EPA 903.1	Radium 226 & 228	200.00
EPA Lead & Copper	CORROSION CONTROL Parameters	84.00
EPA-TO1	Volatile Organics in Air by GC (TENAX-C)	90.00
EPA-TO13(mod)	PAHs (610) in Air by GC-MS	105.00
EPA-TO14	Volatile Organics in Air-GC/MS (SUMMA)	150.00
EPA-TO14(mod)	Volatile Organics in Air by GC/MS	90.00
EPA-TO3(mod)	Volatile Organics in Air by GC w/TPH	90.00
EPA-TO4	Chlorinated Pesticides & PCBs in Air	90.00
EPA-UST(Petroleum Hydrocarbons)-{SOILS}		75.00
EPA-UST(Petroleum Hydrocarbons)-{WATER}		60.00
FAC 62-503	Statute : SLUDGE Analysis	168.00
FAC 62-640	Statute : SLUDGE Analysis # II	138.00
FAC 62-770	"Gas & Kerosene Group" -SOIL	237.00
FAC 62-770	"Gas & Kerosene Group" -WATER	294.00
FAC 62-770	"Petroleum 376.301 Group" -SOIL	336.00
FAC 62-770	"Petroleum 376.301 Group" -WATER	354.00
FAC 62-770	"Used Oil Group" -SOILS	564.00
FAC 62-770	"Used Oil Group" -WATERS	495.00
FAC 62-775	"Clean Fill Criteria" Soil Profile	357.00
FL-PRO (Petroleum Residual Organic)-{SOILS}		75.00
FL-PRO (Petroleum Residual Organic)-{WATER}		60.00
FL-PRO/SPLP : FL-PRO Leachability -SPLP		75.00
FL-PRO/TCLP : FL-PRO Leachability -TCLP		75.00
GC-FID	Hydrocarbons, Dissolved (LLE) by GC-FID	24.00

GC-FID	Mineral Spirits	75.00	
GC-FID	Naptha	54.00	
GC-FID	Pattern Recognition, Hydrocarbon: GC-FID	75.00	
GC-NPD	Nitroglycerin	54.00	
GC-PID	Pattern Recognition in AIR by GC-PID	75.00	
H-001A	Polyacrylate (Qualitative)	15.00	
KARLFISH	Percent Water in Soils & Wastes	30.00	
MEMBR.	E. Coli by Membrane Filtration	30.00	
NIOSH 0500	Particulates In Air	15.00	
OA-1	Volatile Petroleum Hydrocarbons (GAS)	57.00	
OA-2	Extractable Petroleum Products (& LVOC)	75.00	
PARR	BTU	18.00	
PARR	BTU in Solids and Wastes	24.00	
PG2118	Formaldehyde in Soils and Wastes	33.00	
PG2118	Formaldehyde in Waters	30.00	
RCRA (8)	Dissolved Metals	75.00	
RCRA (8)	TOTAL Metals in AIR SAMPLES	99.00	
RCRA (8)	TOTAL Metals in Soils & Wastes	99.00	
RCRA (8)	TOTAL Metals in Waters	75.00	
REDOX	Oxidation/Reduction Potential {field}	9.00	
RINKER Non-Virgin PREBURN w/ PCBS Rev.11/95		330.00	
RINKER Virgin PREBURN Parameters{Soil} Rev 11/95		276.00	
Sludge Age		15.00	
SM 2330B	Langelier Index	25.00	
SM 2330B	Stability Index	15.00	
SM 2350B	Chlorine, Demand Study @ 1 Hour	9.00	
SM 2520B	Salinity	6.00	
SM 2710F	Bulk Density in Soils & Wastes	12.00	
SM 2710F	Specific Gravity	6.00	
SM 2710F	Specific Gravity in Soils & Wastes	12.00	
SM 3111B	Bismuth	9.00	
SM 3111B	Bismuth, in Soils & Wastes	12.00	
SM 3111B	Gold	12.00	
SM 3111B	Gold, TCLP	12.00	
SM 3111B	Palladium	12.00	
SM 3111B	Strontium	9.00	
SM 3111B	Strontium, Dissolved	9.00	
SM 3111B	Tellurium	12.00	
SM 3111B	Titanium in Soils and Waste	12.00	
SM 3500-Cr D.	Chromium, Hexavalent +6	12.00	
SM 3500-Cr D.	Chromium, Trivalent *** +3	12.00	
SM 4500	Sulfide, by Methylene Blue	12.00	
SM 5520C	Oil and Grease in Soils & Wastes by IR	33.00	
SM 5520F	Hydrocarbons, Total Recov. Pet. FT-IR	45.00	
SM 5560B	Organic (Volatile) Acids	54.00	
SM 9215	Heterotrophic Plate Count	30.00	
SM 9215	Standard Plate Count @ 20°	30.00	
SM 9215	Standard Plate Count @ 35°	30.00	
SM 9221B	(MPN) Coliform, TOTAL in Soils/Waste	60.00	
SM 9221B	(MPN) Coliform, FECAL CLASS B in Soils	60.00	
SM 9221E	Salmonella, in Soils and Wastes	30.00	
SM 9221E	(MPN) Coliform, FECAL CLASS A in Soils	60.00	
SM 9222B	Coliform, Total	30.00	18.00
SM 9222D	Coliform, Fecal	30.00	18.00
SM 9230C	Enterococcus	30.00	
SM 9230C	Fecal Streptococcus	30.00	
SM 9711	Cryptosporidium {Filter Extraction}	200.00	
SM3500-FE D.	Iron, Ferrous (Fe2+)	15.00	

Standard Incineration Profile {Soils & Waste}	309.00	
Standard Incineration Profile {Waters}	267.00	
Standard LANDFILL Profile	414.00	
SUB Grain size analysis	120.00	
SUB Microbial Pop. (Total Het. and HC deg)	0.00	Pricing?
SUB 1613 Dioxin in Drinking Water	350.00	
SW846 Miscibility (In Water)	5.00	
SW846 Reactivity SW-846 (7.3.2.1)	40.00	
TCLP "COMPLETE": (1311 ext & Full Analysis)	660.00	
TCLP RCRA (10) Metals DERM "Clean BackFill" Limits	177.00	
TCLP RCRA (8) Metals & Nickel (includes 1311 ext)	165.00	
TCLP RCRA (8) Metals (includes 1311 ext)	153.00	
TCLP RCRA (8) Metals DERM "CLEAN BACKFILL" Limits	153.00	
TEM Asbestos in Water 17-550.310	280.00	
Total Metals (DERM) {Summation of Cr,Cu,Ni,Pb,Zn}	45.00	
Total Toxic Organics Package (624 & 625) NPDES	360.00	
TPS-MAGNUM: Preburn Profile "Non-Virgin "w/PCBs	330.00	
TPS-MAGNUM: Preburn Profile For "Virgin Fuel"	240.00	
UV-SCAN Full Wavelength Scan 900-200nm w/Disk	25.00	
V.A./F.H.A./H.U.D. Water Potability Profile	147.00	
VPH Volatile Petro. Hydrocarbons (Mass.) SOILS	150.00	
WASTE % Caustic Soda	15.00	
WASTE % Chromic Acid	15.00	